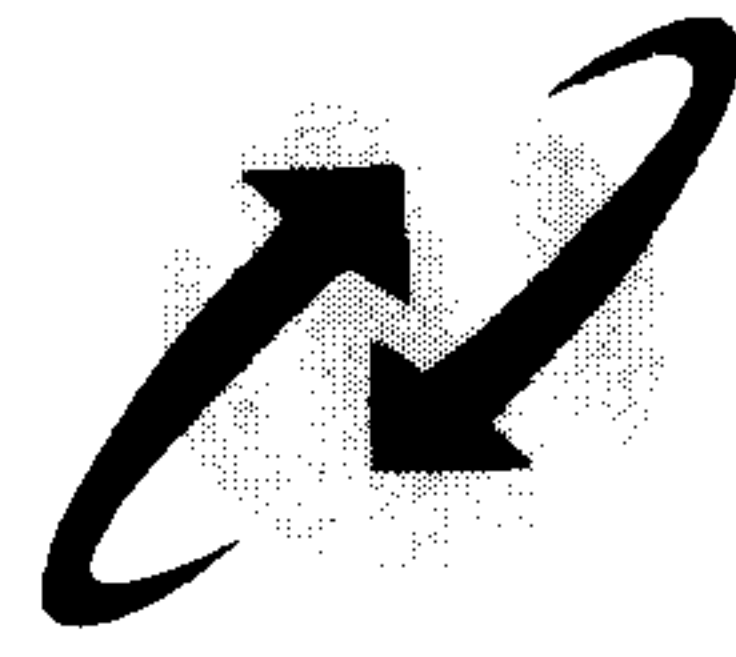


बी.एस.एन.एल. निगमित कार्यालय (भवन कार्य इकाई)
डी.टी.ओ. बिल्डिंग, कश्मीरी गेट, दिल्ली-6
दूरभाष (कार्यालय) : 011-23865254, फ़ैक्स : 011-23865284
BSNL Corporate Office (BW Unit)
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Ph. (O) : 011-23865254, Fax : 011-23865284



भारत संचार निगम लिमिटेड
(भारत सरकार का उद्यम)
BHARAT SANCHAR NIGAM LIMITED
(A Government of India Enterprise)

IMMEDIATE

ए. के. गुप्ता

प्रधान महाप्रबंधक (भवन कार्य)

A.K. GUPTA

Principal General Manager (Building Works)

Dear Colleagues,

It has been long since we started our journey in **External Works (EW)** way back in 2009-10. Your efforts have succeeded in fetching substantial works in spite of many odds. The increasing trend of procurement as listed below speaks of the amount of your efforts put in.

Sno.	Financial Yr.	Works procured (Rs.in Lakhs)	Chief Contributing Zones	Revenue Earned(Rs.in Lakhs)
1	09-10	21100	Kerala, Pb & MH	160
2	10-11	15900	AP,HP,J&K,KERALA,MH(W) &Pb	55
3	11-12	107400	AP,HP,JKD,KERALA,MH(W) , UKD &Pb	-
4	12-13	18100(till date)	AP,HP,JKD,KERALA,MH(E) , UKD , Chhattisgarh ,j&k &Pb	258

I appreciate for all your efforts & **look for many more such increasing works & revenue receipts.**


As you will appreciate that besides taking work the **revenue receipts should also match the amount of PMC work undertaken.** We in corporate office are highly concerned with the monthly revenue received/ earned by you for BSNL.

The **revenue earned is directly related to the progress of the work achieved by you.** In the initial years of development the low receipts of "yearly revenue" are justifiable but now we should also start getting the revenue which has been accumulated for the execution of works procured in the earlier years.

You are therefore requested to bestow your personal attention for **expediting the progress of works procured.**

Details of Monthly revenue Received/likely to be received shall be sent to this office by 15th November'12 for the period Oct to Dec'12 & one year thereafter together with procurement of likely External Works without fail as the same are required to be presented/submitted to H'ble MOC&IT by CMD BSNL.

With best of regards & "Deepawali Greetings"


(A.K.GUPTA) 14/11/12

Copy to : Respective CGMs for information & their kind monitoring.

पंजीकृत एवं निगमित कार्यालय :- भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ, नई दिल्ली-110001.
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